

# How Do We Pay for Home Visits?

Parent Teacher Home Visits (PTHV) is a proven, fast, and inexpensive way to increase the capacity of the most important adults in a child's life – their family and their teacher – to better support the child's academic and developmental success. Although this initiative is relatively inexpensive, we know from experience that careful budgeting and planning will ensure your long-term and sustainable success with the program. How much money is needed? Enough to train educators, and then to compensate them when they go out and do visits. You may also want to earmark funds for ongoing or periodic coaching or professional development to support the progress you've made with home visits.

**TRAINING COSTS** for the introductory home visit training average about \$18,800 for a group of up to 80 teachers and staff. This includes the cost of the training (\$6,000), average travel expenses for the trainers, and compensation for the participating educators' time (\$35 per hour per teacher).

How is the training paid? A variety of ways. Most districts use a dedicated funding source, but you may also braid more than one funding source to help achieve your home visiting goals.

**TEACHER COMPENSATION** costs average \$70 per visit (covers two teachers per visit) and is usually paid from Title Funds. Some districts have been creative in how they compensate for home visits by providing gift cards or other tangible items, such as school supplies for their classroom. Compensation details, such as the rate and funding source, are often included in teacher contracts.

**TOTAL PROGRAM BUDGETS** range widely. Our model has been adapted across a variety of settings: a single school may spend less than \$15,000 per year, while a few of our partnering districts have grown their home visiting practices to more than \$1 million per year. These costs include evaluations, coaching, and dedicated staff time in addition to training and teacher compensation.

**TITLE FUNDS** – Title I funds are the most common funding source for home visits, but Title II, Title III, and Title IV funds have also been used.

**STATE AND FEDERAL GRANT FUNDS** – State departments of education, along with the U.S. Department of Education, often have competitive grant programs with funding priorities that align with PTHV's values and mission.

**AMERICAN RESCUE PLAN FUNDING** – These are federal funds allocated to stabilize K-12 schools and allow for a broad range of uses.

**DIRECT GRANTS** – Check out local education foundations, philanthropic foundations, or corporations for grants that could be used to support home visits.

**UNION FUNDS** – National, state, and local teachers' unions sometimes provide funding to support home visit efforts.



If you have any questions about funding PTHV training and visits, please contact Rachel Brice, Program Director, at 916-448-5290 or [rachel@pthvp.org](mailto:rachel@pthvp.org).